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Jul 30th, 2003.

U.S. Securities and Exchange Commission Office of International Corporate Finance 450 Fifth Street, N.W. Mail Stop 3-2 Washington, D.C. 20549 U.S.A.

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Ladies and Gentlemen:

Enclosed herewith we are sending a printed copy of the consolidated financial statements together with the notes thereto (annexes numbers 1 to 12) of Grupo Continental, S.A., as of June 30, 2003.

The above mentioned information is being provided to mantain the exemption from registration under the Securities Exchange Act of 1934 afforded by Rule 12g3-2(b) for Grupo Continental, S.A. (file number 82-4211).

Very truly yours,

Miguel Angel Rábago Vite Executive Director of Finance

Encl. MARV'stc GC'57 DD \$6

STOCK EXCHANGE CODE: CONTAL GRUPO CONTINENTAL, S.A.

Quarter: 2

Year: 2003

#### CONSOLIDATED FINANCIAL STATEMENT

AT JUNE 30 OF 2003 AND 2002 (Thousands of Pesos)

82-4211

Final Printing QUARTER OF PREVIOUS QUARTER OF PRESENT REF CONCEPTS Amount **Amount** % S 100 100 TOTAL ASSETS 1 8,653,905 8,315,285 **CURRENT ASSETS** 39 2 3,402,467 39 3,201,970 CASH AND SHORT-TERM INVESTMENTS 25 1.887.409 23 3 2,194,971 4 ACCOUNTS AND DOCUMENTS RECEIVABLE (NET) 219,188 3 236,393 5 OTHER ACCOUNTS AND DOCUMENTS RECEIVABLE 127,155 264,564 3 6 **INVENTORIES** 861,153 10 813,604 10 7 OTHER CURRENT ASSETS n 0 0 8 LONG-TERM 794,529 9 758,897 9 9 ACCOUNTS AND DOCUMENTS RECEIVABLE (NET) 0 0 0 0 10 INVESTMENT IN SHARES OF SUBSIDIARIES AND NON-CONSOLIDATED 758,702 9 724,659 9 11 OTHER INVESTMENTS 35,827 0 34,238 ٥ 12 PROPERTY, PLANT AND EQUIPMENT 3,891,443 45 3,637,417 44 PROPERTY 13 2,347,669 27 2,161,293 26 MACHINERY AND INDUSTRIAL 14 2,363,339 27 2,216,650 27 OTHER EQUIPMENT 15 2,021,537 24 2,049,262 24 ACCUMULATED DEPRECIATION 16 2,975,886 34 2,819,520 34 17 CONSTRUCTION IN PROGRESS 107,059 1 57,457 18 **DEFERRED ASSETS (NET)** 563,690 7 715,239 9 OTHER ASSETS 1,762 0 19 1,776 0 20 TOTAL LIABILITIES 1,719,110 100 1,908,743 100 **CURRENT LIABILITIES** 679.618 40 765,859 40 21 22 SUPPLIERS 306,040 18 286.823 15 23 BANK LOANS 0 0 24 STOCK MARKET LOANS 0 0 0 0 25 TAXES TO BE PAID 94,624 6 167,470 9 26 OTHER CURRENT LIABILITIES 278,954 16 311,566 16 27 LONG-TERM LIABILITIES 0 0 0 28 BANK LOANS 0 0 0 0 0 0 29 STOCK MARKET LOANS 0 0 30 OTHER LOANS 0 0 0 0 31 **DEFERRED LOANS** 908.604 53 48 909.866 OTHER LIABILITIES 32 130,888 8 233,018 12 CONSOLIDATED STOCK HOLDERS' EQUITY 100 100 33 6,934,795 6,406,542 34 MINORITY INTEREST 3.332 5.584 35 **MAJORITY INTEREST** 6,931,463 100 6,400,958 100 36 CONTRIBUTED CAPITAL 825,123 825,020 12 13 37 PAID-IN CAPITAL STOCK (NOMINAL) 15,000 0 15,000 0 38 RESTATEMENT OF PAID-IN CAPITAL STOCK 776,384 11 776,384 12 39 PREMIUM ON SALES OF SHARES 33,739 0 33,636 40 CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES 0 0 41 CAPITAL INCREASE (DECREASE) 88 87 6,106,340 5,575,938 RETAINED EARNINGS AND CAPITAL RESERVE 42 6,881,331 99 96 6.159.604 43 REPURCHASE FUND OF SHARES 234,510 233,795 3 4 EXCESS (SHORTFALL) IN RESTATEMENT OF STOCK 44 HOLDERS' EQUITY (1,531,521)(22)(23)(1,472,384)NET INCOME FOR THE YEAR 10 522,020 45 8 654,923

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STOCK EXCHANGE CODE: CONTAL GRUPO CONTINENTAL, S.A.

QUARTER: 2

YEAR:2003

#### CONSOLIDATED FINANCIAL STATEMENT BREAKDOWN OF MAIN CONCEPTS (Thousands of Pesos)

REF	CONCEPTS	QUARTER OF PRE		QUARTER OF PRE FINANCIAL YEA	
s	CONCEPTS	Amount	%	Amount	%
<b>3</b>	CASH AND SHORT-TERM INVESTMENTS CASH SHORT-TERM INVESTMENTS	<b>2,194,971</b>	<b>100</b>	<b>1,887,409</b>	<b>100</b>
46		59,653	3	69,980	4
47		2,135,318	97	1,817,429	96
<b>18</b> 48 49 50 51	DEFERRED ASSETS (NET) AMORTIZED OR REDEEMED EXPENSES GOODWILL DEFERRED TAXES OTHERS	<b>563,690</b> 68,822 494,868 0	<b>100</b> 12 88 0 0	<b>715,239</b> 188,943 526,296 0 0	100 26 74 0 0
<b>21</b>	CURRENT LIABILITIES FOREING CURRENCY LIABILITIES MEXICAN PESOS LIABILITIES	<b>679,618</b>	100	<b>765,859</b>	<b>100</b>
52		35,183	5	35,293	5
53		644,435	95	730,566	95
<b>24</b> 54 55 56	STOCK MARKET LOANS COMMERCIAL PAPER CURRENT MATURITIES OF MEDIUM TERM NOTES CURRENT MATURITIES OF BONDS	<b>o</b> 0 0	100 0 0 0	<b>0</b> 0 0	<b>100</b> 0 0 0
<b>26</b>	OTHER CURRENT LIABILITIES OTHER CURRENT LIABILITIES WITH COST OTHER CURRENT LIABILITIES WITHOUT COST	<b>278,954</b>	<b>100</b>	<b>311,566</b>	<b>100</b>
57		0	0	0	0
58		278,954	100	311,566	100
<b>27</b>	LONG-TERM LIABILITIES FOREING CURRENCY LIABILITIES MEXICAN PESOS LIABILITIES	<b>0</b>	<b>100</b>	<b>0</b>	<b>100</b>
59		0	0	0	0
60		0	0	0	0
<b>29</b>	STOCK MARKET LOANS BONDS MEDIUM TERM NOTES	<b>0</b>	<b>100</b>	<b>0</b>	<b>100</b>
61		0	0	0	0
62		0	0	0	0
<b>30</b>	OTHER LOANS OTHER LOANS WITH COST OTHER LOANS WITHOUT COST	<b>0</b>	100	<b>0</b>	<b>100</b>
63		0	0	0	0
64		0	0	0	0
<b>31</b> 65 66 67	DEFERRED LOANS NEGATIVE GOODWILL DEFERRED TAXES OTHERS	<b>908,604</b> 0 908,604 0	100 0 100 0	<b>909,866</b> 0 909,866 0	<b>100</b> 0 100 0
<b>32</b>	OTHER LIABILITIES RESERVES OTHERS LIABILITIES	<b>130,888</b>	<b>100</b>	<b>233,018</b>	<b>100</b>
68		130,888	100	233,018	100
69		0	0	0	0
<b>44</b> 70	EXCESS (SHORTFALL) IN RESTATEMENT OF STOCK HOLDERS' EQUITY ACCUMULATED INCOME DUE TO MONETARY POSITION	<b>(1,531,521)</b> 0	<b>100</b>	(1,472,384) 0	<b>100</b> 0
71	INCOME FROM NON-MONETARY POSITION ASSETS	(1,531,521)	(100)	(1,472,384)	(100)

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STOCK EXCHANGE CODE: GRUPO CONTINENTAL, S.A.

CONTAL

QUARTER:2

YEAR:2003

## CONSOLIDATED FINANCIAL STATEMENT OTHER CONCEPTS

(Thousands of Pesos)

REF		QUARTER OF PRESENT FINANCIAL YEAR	QUARTER OF PREVIOUS FINANCIAL YEAR
S	CONCEPTS	Amount	Amount
72 73 74 75 76	WORKING CAPITAL PENSIONS FUND AND SENIORITY PREMIUMS EXECUTIVES (*) EMPLOYERS (*) WORKERS (*)	2,722,849 0 64 4,965 9,567	2,436,111 0 64 5,028 9,307
76 77 78	CIRCULATION SHARES (*) REPURCHASED SHARES (*)	749,980,000 20,000	749,956,800 43,200

<sup>(\*)</sup> THESE CONCEPTS SHOULD BE EXPRESSED IN UNITS.

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STOCK EXCHANGE CODE: **CONTAL GRUPO CONTINENTAL**, **S.A.** 

QUARTER: 2

YEAR: 2003

# CONSOLIDATED EARNING STATEMENT FROM JANUARY THE 1st TO JUNE 30 OF 2003 AND 2002 (Thousands of Pesos)

REF	CONCERTO	QUARTER OF PRE FINANCIAL YEA		ARTER OF PREVIOUS FINANCIAL YEAR		
R	CONCEPTS	Amount	%	Amount	%	
1	NET SALES	4,835,291	100	4,964,250	100	
2	COST OF SALES	2,221,371	46	2,136,530	43	
3	GROSSINCOME	2,613,920	54	2,827,720	57	
4	OPERATING	1,796,289	37	1,797,924	36	
5	OPERATING INCOME	817,631	17	1,029,796	21	
6	TOTAL FINANCING COST	(16,850)	0	(79,694)	(2)	
7	INCOME AFTER FINANCING COST	834,481	17	1,109,490	22	
8	OTHER FINANCIAL OPERATIONS	(7,697)	0	(13,792)	0	
9	INCOME BEFORE TAXES AND WORKERS' PROFIT SHARING					
10	RESERVE FOR TAXES AND WORKERS' PROFIT	842,178	17	1,123,282	23	
10	SHARING	382,626	8	512.742	10	
11	NET INCOME AFTER TAXES AND WORKERS' PROFIT	302,020	°I	312,742	10	
• •	SHARING	459,552	10	610,540	12	
12	SHARE IN NET INCOME OF SUBSIDIARIES AND	400,002		5 10,040	12-	
	NON-CONSOLIDATED ASSOCIATES	63,074	1	44,779	1	
13	CONSOLIDATED NET INCOME OF CONTINUOUS	,		<u>'</u>		
		522,626	11	655,319	13	
14	INCOME OF DISCONTINUOUS OPERATIONS	0	0	0	0	
15	CONSOLIDATED NET INCOME BEFORE	[	1			
10	EXTRAORDINARY ITEMS	522,626	11	655,319	13	
16 17	EXTRAORDINARY ITEMS NET EXPENSES (INCOME)  NET EFFECT AT THE BEGINNING OF THE YEAR BY	0	0	0	0	
1,	CHANGES IN ACCOUNTING PRINCIPLES	0	o	0	0	
18	NET CONSOLIDATED INCOME	522,626	11	655,319	13	
19	NET INCOME OF MINORITY INTEREST	606	''	396	0	
20	NET INCOME OF MAJORITY INTEREST	522,020	11	654,923	13	

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STOCK EXCHANGE CODE: CONTAL GRUPO CONTINENTAL, S.A.

QUARTER: 2

YEAR: 2003

#### CONSOLIDATED EARNING STATEMENT BREAKDOWN OF MAIN CONCEPTS (Thousands of Pesos)

**Final Printing** 

REF	o a service de la constante de	QUARTER OF F		QUARTER OF PREVIOUS FINANCIAL		
R	CONCEPTS	Amount	%	Amount	%	
1	NET SALES DOMESTIC FOREIGN TRANSLATED INTO DOLLARS (***)	<b>4,835,291</b>	100	<b>4,964,250</b>	100	
21		4,835,115	100	4,964,100	100	
22		176	0	150	0	
23		17	0	15	0	
6	TOTAL FINANCING COST INTEREST PAID EXCHANGE LOSSES INTEREST EARNED EXCHANGE PROFITS GAIN DUE TO MONETARY POSITION	(16,850)	100	(79,694)	100	
24		6,245	37	6,164	8	
25		332	2	20,708	26	
26		41,572	247	41,487	52	
27		8,233	49	104,197	131	
28		26,378	157	39,118	49	
8 29 30 31	OTHER FINANCIAL OPERATIONS OTHER NET EXPENSES (INCOME) NET (PROFIT) LOSS ON SALE OF OWN SHARES (PROFIT) LOSS ON SALE OF SHORT-TERM INVESTMENTS	( <b>7,697)</b> (7,697) 0 0	100 (100) 0 0	(13,792) (13,792) 0 0	<b>100</b> (100) 0	
10	RESERVE FOR TAXES AND WORKERS' PROFIT SHARING INCOME TAX DEFERED INCOME TAX WORKERS' PROFIT SHARING DEFERED WORKERS' PROFIT SHARING	<b>382,626</b>	100	<b>512,742</b>	100	
32		279,041	73	405,351	79	
33		23,919	6	(6,231)	(1)	
34		79,620	21	114,187	22	
35		46	0	(565)	0	

(\*\*\*) THOUSANDS OF DOLLARS

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STOCK EXCHANGE CODE:CONTAL GRUPO CONTINENTAL, S.A.

QUARTER: 2

YEAR2003

# CONSOLIDATED EARNING STATEMENT OTHER CONCEPTS (Thousands of Pesos)

REF R	F QUARTER OF PRESENT CONCEPTS FINANCIAL YEAR Amount		QUARTER OF PREVIOUS FINANCIAL YEAR Amount
36	TOTAL SALES NET INCOME OF THE YEAR NET SALES (**) OPERATION INCOME (**) NET INCOME OF MAYORITY INTEREST(**) NET CONSOLIDATED INCOME (**)	4,918,830	5,014,288
37		511,276	709,835
38		9,753,794	9,959,970
39		1,722,398	1,981,378
40		1,149,972	1,251,643
41		1,147,711	1,251,662

<sup>(\*\*)</sup> THE RESTATED INFORMATION ON THE LAST TWELVE MONTHS SHOULD BE USED

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STOCK EXCHANGE CODE: CONTAL GRUPO CONTINENTAL, S.A.

QUARTER: 2

YEAR: 2003

#### CONSOLIDATED FINANCIAL STATEMENT FROM JANUARY THE 1st TO JUNE 30 OF 2003 AND 2002 (Thousands of Pesos)

REF		QUARTER OF PRESENT FINANCIAL YEAR	QUARTER OF PREVIOUS FINANCIAL YEAR
С	CONCEPTS	Amount	Amount
1 2	CONSOLIDATED NET INCOME +(-) ITEMS ADDED TO INCOME WHICH DO NOT	522,626	655,319
_	REQUIRE USING CASH	124,098	103,102
3	CASH FLOW FROM NET INCOME OF THE YEAR	646,724	758,421
4	CASH FLOW FROM CHANGE IN WORKING CAPITAL	(111,088)	21,118
5	CASH GENERATED (USED) IN OPERATING ACTIVITIES	535,636	779,539
6	CASH FLOW FROM EXTERNAL FINANCING	62,872	29,590
7	CASH FLOW FROM INTERNAL FINANCING	(562,500)	(590,599)
8	CASH FLOW GENERATED (USED) BY FINANCING	(499,628)	(561,009)
<b>9</b> 10	CASH FLOW GENERATED (USED) IN INVESTMENT ACTIVITIES NET INCREASE (DECREASE) IN CASH AND SHORT-TERM	(206,117)	(156,402)
'	INVESTMENTS `	(170,109)	62,128
11	CASH AND SHORT-TERM INVESTMENTS AT THE BEGINNING OF PERIOD	2,365,080	1,825,281
12	CASH AND SHORT-TERM INVESTMENTS AT THE END OF PERIOD	2,194,971	1,887,409

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STOCK EXCHANGE CODE: CONTAL GRUPO CONTINENTAL, S.A.

QUARTER: 2

YEAR: 2003

#### CONSOLIDATED FINANCIAL STATEMENT BREAKDOWN OF MAIN CONCEPTS (Thousands of Peos)

REF	CONCEPTS	QUARTER OF PRESENT FINANCIAL YEAR	QUARTER OF PREVIOUS FINANCIAL YEAR
С		Amount	Amount
2	+ (-) ITEMS ADDED TO INCOME WHICH DO NOT REQUIRE USING CASH	404.000	402.400
13	DEPRECIATION AND AMORTIZATION FOR THE YEAR	<b>124,098</b>	<b>103,102</b>
14	+ (-) NET INCREASE (DECREASE) IN PENSIONS FUND	157,052	148,226
15	AND SENIORITY PREMIUMS	6,261	5,837
	+ (-) NET LOSS (PROFIT) IN MONEY EXCHANGE	0	0
16	+ (-) NET LOSS (PROFIT) IN ASSETS AND LIABILITIES ACTUALIZATION + (-) OTHER ITEMS	0	0
17		(39,215)	(50,961)
	()	(=0,=.0)	(==,==:,
<b>4</b> 18 19 20	CASH FLOW FROM CHANGE IN WORKING CAPITAL + (-) DECREASE (INCREASE) IN ACCOUNT RECEIVABLE + (-) DECREASE (INCREASE) IN INVENTORIES + (-) DECREASE (INCREASE) IN OTHER ACCOUNT	(111,088) (32,369) (41,342)	<b>21,118</b> 39,005 39,419
20	RECEIVABLE	0	0
21	+ (-) INCREASE (DECREASE) IN SUPPLIER ACCOUNT	(11,168)	(102,287)
22	+ (-) INCREASE (DECREASE) IN OTHER LIABILITIES	(26,209)	<b>44,</b> 981
6 23 24 25	CASH FLOW FROM EXTERNAL FINANCING + SHORT-TERM BANK AND STOCK MARKET FINANCING + LONG-TERM BANK AND STOCK MARKET FINANCING + DIVIDEND RECEIVED	<b>62,872</b> 0 0 0 89,671	<b>29,590</b> 0 0 0 78,709
26	+ OTHER FINANCING (-) BANK FINANCING AMORTIZATION (-) STOCK MARKET AMORTIZATION (-) OTHER FINANCING AMORTIZATION	0	0
27		0	0
28		0	0
29		(26,799)	(49,119)
<b>7</b>	CASH FLOW FROM INTERNAL FINANCING + (-) INCREASE (DECREASE) IN CAPITAL STOCKS (-) DIVIDENS PAID + PREMIUM ON SALE OF SHARES + CONTRIBUTION FOR FUTURE CAPITAL INCREASES	(562,500)	( <b>590,599)</b>
30		0	0
31		(562,500)	(590,599)
32		0	0
33		0	0
9	CASH FLOW GENERATED (UTILIZED) IN INVESTMENT ACTIVITIES  + (-) DECREASE (INCREASE) IN STOCK INVESTMENTS OF A PERMANENT NATURE (-) ACQUISITION OF PROPERTY, PLANT AND EQUIPMENT (-) INCREASE IN CONSTRUCTIONS IN PROGRESS + SALE OF OTHER PERMANENT INVESTMENTS	(206,117)	(156,402)
34		0	0
35		(206,075)	(175,024)
36		0	0
37		0	0
38	+ SALE OF TANGIBLE FIXED ASSETS	0	0
39	+ (-) OTHER ITEMS	(42)	18,622

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STOCK EXCHANGE CODE: CONTAL GRUPO CONTINENTAL, S.A.

QUARTER:2

YEAR: 2003

#### RATIOS CONSOLIDATED

REF P	CONCEPTS	QUARTER OF PRESENT FINANCIAL YEAR	QUARTER OF PREVIOUS FINANCIAL YEAR
1 2 3 4 5	YIELD  NET INCOME TO NET SALES  NET INCOME TO STOCK HOLDERS' EQUITY (**)  NET INCOME TO TOTAL ASSETS (**)  CASH DIVIDENDS TO PREVIOUS YEAR NET INCOME INCOME DUE TO MONETARY POSITION TO NET INCOME	10.81 % 16.59 % 13.26 % 44.39 % (5.05) %	13.20 % 19.55 % 15.05 % 51.12 % (5.97) %
6 7 8 9	ACTIVITY  NET SALES TO NET ASSETS (**)  NET SALES TO FIXED ASSETS (**)  INVENTORIES ROTATION (**)  ACCOUNTS RECEIVABLE IN DAYS OF SALES  PAID INTEREST TO TOTAL LIABILITIES WITH COST (**)	1.13 times 2.51 times 5.25 times 7 days 0.00 %	1.20 times 2.74 times 5.35 times 7 days 0.00 %
11 12 13 14 15 16	LEVERAGE TOTAL LIABILITIES TO TOTAL ASSETS TOTAL LIABILITIES TO STOCK HOLDERS' EQUITY FOREIGN CURRENCY LIABILITIES TO TOTAL LIABILITIES LONG-TERM LIABILITIES TO FIXED ASSETS OPERATING INCOME TO INTEREST PAID NET SALES TO TOTAL LIABILITIES (**)	19.87 % 0.25 times 2.05 % 0.00 % 130.93 times 5.67 times	22.95 % 0.30 times 1.85 % 0.00 % 167.07 times 5.22 times
17 18 19 20	LIQUIDITY CURRENT ASSETS TO CURRENT LIABILITIES CURRENT ASSETS LESS INVENTORY TO CURRENT LIABILITIES CURRENTS ASSETS TO TOTAL LIABILITIES AVAILABLE ASSETS TO CURRENT LIABILITIES	5.01 times 3.74 times 1.98 times 322.97 %	4.18 times 3.12 times 1.68 times 246.44 %
21 22 23	CASH FLOW CASH FLOW FROM NET INCOME TO NET SALES CASH FLOW FROM CHANGES IN WORKING CAPITAL TO NET SALES CASH GENERATED (USED) IN OPERATING TO	13.38 % (2.30) %	15.28 % 0.43 %
24	INTEREST PAID EXTERNAL FINANCING TO CASH GENERATED	85.77 times	126.47 times
25	(USED) IN FINANCING INTERNAL FINANCING TO CASH GENERATED (USED) IN FINANCING	(12.58) %   112.58 %	(5.27) %
26	ACQUISITION OF PROPERTY, PLANT AND EQUIPMENT TO CASH GENERATED (USED) IN INVESTMENT ACTIVITIES	99.98 %	111.91

<sup>(\*\*)</sup> IN THESE RATIOS FOR THE DATA TAKE INTO CONSIDERATION THE LAST TWELVE MONTHS.

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STOCK EXCHANGE CODE: CONTAL GRUPO CONTINENTAL, S.A.

QUARTER: 2

YEAR: 2003

### DATA PER SHARE CONSOLIDATED FINANCIAL STATEMENT

REF	QUARTER OF PRESENT FINANCIAL YEAR		-	QUARTER OF PREVIOUS FINANCIAL YEAR			
D	CONCEPTS		Amount			Amount	
1 2	BASIC PROFIT PER ORDINARY SHARE (**) BASIC PROFIT PER PREFERENT SHARE (**)	\$ \$	1.53 0.00		<b>5</b>	1.67 0.00	
3 4	DILUTED PROFIT PER ORDINARY SHARE (**) CONTINUOUS OPERATING PROFIT PER COMUN SHARE(**)	\$   \$   \$	0.00 1.53		\$ \$	0.00 1.63	
5	EFFECT OF DISCONTINUOUS OPERATING ON CONTINUOUS OPERATING PROFIT PER SHARE (**)	\$	0.00	1	₽. \$	0.00	
6 7	EFFECT OF EXTRAORDINARY PROFIT AND LOSS ON CONTINUOUS OPERATING PROFIT PER SHARE (**) EFFECT BY CHANGES IN ACCOUNTING POLICIES ON	\$	0.00	:	\$	0.00	
<b>'</b>	CONTINUOUS OPERATING PROFIT PER SHARE (**)	\$	0.00		\$	0.00	
8 9	CARRYING VALUE PER SHARE CASH DIVIDEND ACUMULATED PER SHARE	\$ \$	9.24 0.75	;	Б Б	8.54 0.75	
10 11	DIVIDEND IN SHARES PER SHARE MARKET PRICE TO CARRYING VALUE		0.00 sł 1.77 tir	nares mes		0.00 share 1.67 times	
12 13	MARKET PRICE TO BASIC PROFIT PER ORDINARY SHARE (**) MARKET PRICE TO BASIC PROFIT PER PREFERENT		10.66 tir	mes		8.56 times	;
13	SHARE (**)		0.00 tir	mes		0.00 times	,

<sup>(\*\*)</sup> TO CALCULATE THE DATA PER SHARE USE THE NET INCOME FOR THE LAST TWELVE MONTHS.

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STOCK EXCHANGE CODECONTAL GRUPO CONTINENTAL, S.A.

QUARTER: 2

YEAR: 2003

#### **FINANCIAL STATEMENT NOTES (1)**

CONSOLIDATED Final Printing

S-32 OTHER LIABILITIES:

PENSION PLAN AND SENIORITY PREMIUMS LIABILITIES DERIVED OF THE APPLICATION OF THE BULLETIN D-3 OF THE MEXICAN INSTITUTE OF PUBLIC ACCOUNTANTS.

PENSION PLAN SENIORITY PREMIUMS \$ 69,785 61,103 -----\$ 130,888

S-42 RETAINED EARNINGS AND CAPITAL RESERVE

RETAINED EARNINGS LEGAL RESERVE \$ 6,837,760 43,571 -----\$ 6,881,331

S-43 REPURCHASE FUND OF SHARES

THE COMPANY HAS ESTABLISCHED A REPURCHASE FUND OF ITS SHARES, WHICH IS SHOWED IN THE ITEM S-43 OF THE FINANCIAL STATEMENTS, AS FOLLOWS:

SUMMARY:

HISTORICAL VALUE RESERVE SURPLUS FROM RESTATEMENT REPURCHASE, NET PAID COMMISIONS

\$ 150,000 84,833 (322) (1)

T O T A L

\$ 234,510

AT JUNE 30, 2003, THE COMPANY OWNS 20,000 REPURCHASE FUND OF SHARES. THE LIMIT RELOCATION WILL BE AT DECEMBER 2003.

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STOCK EXCHANGE CODE**CONTAL** GRUPO CONTINENTAL, S.A.

QUARTER: 2

\$ 908,604 ======= YEAR: 2003

FINANCIAL STATEMENT NOTES (1)

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CONSOLIDATED
Final Printing

s-71 INCOME FROM NON-MONETARY POSITION ASSETS	_	
INCOME FROM NON-MONETARY POSITION ASSETS	\$	(578,246)
EFFECT ACUMULATED DEFERRED INCOME TAXES		(953,275)
	\$ (1 ====	,531,521)
S-31 DEFERRED CREDITS		
THIS INCLUDE A LIABILITIES BY:		
DEFERRED INCOME TAXES (D-4) DEFERRED INCOME TAXES FISCAL STATUTORY EMPLOYEES PROFIT SHARING (D-4)	ş	827,220 79,860 1,524

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STOCK EXCHANGE CODEONTAL GRUPO CONTINENTAL, S.A.

QUARTER: 2

YEAR: 2003

#### **DIRECTOR REPORT (1)**

#### ANNEX 1

CONSOLIDATED Final Printing

#### ECONOMIC SCENARIO

Mexico's economy is stagnant. GDP growth during 2003 may end up at 2%.

In technical terms, the Country is in a recession and growth expectations have dropped due to the loss of jobs, which translate into lower consumption rates.

Without a structural reform, namely in the tax, labor and energy areas, it is hardly possible to believe the GDP can grow according to projections made at the beginning of this administration.

The outcome of our latest elections represents a clear wake-up call for the President and Congress, with the population's firm message to step up their efforts in attaining consensus.

In spite of the circumstances, the beverage sector continues to show confidence in the Country, making investments to secure the best consumer service and adequate preparedness for the upcoming demand increase.

#### OPERATIONS AND RESULTS

The sales volume during the first half of the year, including bonuses and samplings, amounted to 179 million unit cases, which is 3.6% more than sales during the same period last year.

Among relevant marketing activities, the most outstanding are 213 product launchings into the market, during the first half as well. Upon launching the Vanilla Coca-Cola on the 16th this month throughout the Guadalajara metro area, we became the first Coca-Cola franchise in Mexico to start marketing this product.

We have conducted seven promotional campaigns; four targeting the consumer market, two for wholesalers and one on the image.

In addition, we held the inter-secondary school VI Coca-Cola Cup tournament, with more than 100 thousand youngsters from around the Country taking part, comprising almost seven thousand soccer teams.

As to the marketing per channel system, we increased the number of customers, as well as wholesaler training programs and refrigeration units in the market to be used exclusively for our products.

Rationalization work continues at our production centers and on July 9 we closed Rio Verde and Fresnillo as such. They have become only distribution centers.

This month our bottling companies in La Bufa, Zacatecas and Zapopan, and Guadalajara's Metro Area qualified for certification on the last phase of the Coca-Cola Quality System. These are the first bottling companies in the world to obtain this acknowledgement with the current validating system.

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YEAR: 2003

#### **DIRECTOR REPORT (1)**

**ANNEX 1** 

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#### CAPITAL RESOURCES

Investments on infrastructure amounted to 245 million pesos, and were paid using operating cash flow.

Key investments made included installing two new bottling lines for jugs of Ciel water, retrofitting several production lines to operate with larger sizes, building the new production center in Aguascalientes and distribution centers in Manzanillo, Colima and Rio Verde, San Luis Potosi. We also invested on several bottling companies to increase the production capacity of returnable glass and plastic.

We continue our plan to invest on refrigeration units, different kinds of vehicles for the distribution fleet, auto body parts, service vehicles, forklifts and tracts of land.

#### LIQUIDITY

Operating cash flow continues to be more than 20% of sales, which allows us to reinvest on the business, distribute excellent dividends, have a strategic reserve and avoid the cost of debt.

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#### **FINANCIAL STATEMENT NOTES (1)**

#### ANNEX 2

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#### COMPANY'S ACTIVITIES

Grupo Continental, S. A. (the "Company") is a holding company of entities, which are principally engaged in the manufacture and sale of soft drinks and purified water. There are 17 franchises granted by The Coca-Cola Company, operating in seven states in Mexico.

NOTES TO THE FINANCIAL STATEMENTS

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF CONSOLIDATION

The consolidated financial statements include the assets, liabilities and results of the Company and its subsidiaries, each of which is more than 50% owned by the Company. All material intercompany balances and transactions have been eliminated in consolidation.

The subsidiaries of Grupo Continental, S. A. included in the consolidation are listed at annex 3 on this information.

The significant accounting policies followed by the Company, all of which are based on Mexican Generally Accepted Accounting Principles ("Mexican GAAP"), are summarized below:

a) Recognition of the effects of inflation

The financial statements of the Company and its consolidated subsidiaries recognize the effects of inflation in accordance with Bulletin B-10, "Recognition of the Effects of Inflation in Financial Information", and have been restated to constant June 30, 2003 Mexican pesos using the Mexican National Consumer Price Index ("INPC"), published by the Banco de Mexico. The financial statements are therefore comparable with each other since each is stated in Mexican pesos of the same purchasing power.

b) Cash and cash equivalents

Cash and cash equivalents consist of cash and unsecured short-term investments with banks, which are payable on demand and bear interest at variable rates. The carrying amounts are stated at cost, which approximates its fair value.

c) Inventories and cost of sales

Inventories are stated at the restated value of replacement and production, which does not exceed market value. Cost of sales is stated utilizing the replacement cost at time of sale.

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#### **FINANCIAL STATEMENT NOTES (1)**

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#### d) Investments

The Company's investments in shares of subsidiaries and associated companies are valued by applying the equity method for purposes of presentation in the individual financial statements. Other investments in shares are expressed at the restated cost at the end of the year, applying factors derived from the INPC.

#### e) Property, plant and equipment

Property, plant and equipment are recorded at acquisition cost. The acquisitions are restated by applying factors derived from Mexico's INPC. Depreciation is calculated using the straight-line method, based on the useful lives of the assets.

#### f) Cost of cases and bottles

The inventory of cases and bottles is recorded at the lesser of deposit value or replacement cost. Broken cases and bottles are charged to income as sales or general expenses (bottles broken during production are charged to cost of sales). These charges to results are not materially different from the results that would be obtained if the Company amortized these bottles and cases over their estimated useful lives of approximately 4 years. (1.5 years for plastic bottles and 4 years for polycarbonate 20-liter jugs).

The cost of cases and bottles provided to retailers at no charge, in connection with promotional campaigns for new container sizes (net of the amount of such costs paid by The Coca-Cola Company pursuant to cooperative marketing arrangements) is capitalized and is included in other non-current assets in the consolidated balance sheet and it is amortized over their estimated useful life mentioned in the preceding paragraph and charged to the advertising and promotional expenses.

#### g) Goodwill

Goodwill is difference of the amount paid and the book value of shares of subsidiaries and associated companies acquired. It is restated by applying factors derived from the Mexican INPC to historical amounts. Goodwill is amortized on a straight-line method in a period not exceeding 20 years.

#### h) Income tax and employees' profit sharing

Income tax and employees' profit sharing recorded in the year's results are based on criteria established in Bulletin D-4, "Accounting treatment of income tax, tax on asset and employees' profit sharing", issued by the Mexican Institute of Public Accountants. The method established in this bulletin for determining the basis for computing deferred income tax consists of comparing accounting and fiscal values of assets and liabilities. The current income tax

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#### **FINANCIAL STATEMENT NOTES (1)**

ANNEX 2

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rate is applied to the resulting temporary differences at the time it is estimated that these will be recovered or paid, and are recognized as a deferred asset or liability. Asset tax incurred and recoverable from previous years represents a prepayment of income tax. Calculations of employees' profit sharing that are assumed to cause a benefit or that will be paid in the future must be recognized as deferred assets or liabilities.

#### i) Pension plans and seniority premiums

Employees are entitled to seniority premiums upon completion of employment 15 years of service. These premiums are recognized as a cost from the first year of seniority through recording a provision determined by an actuarial computation.

The majority of Company subsidiaries provide pension plans that cover non-union employees. These pension plans cover eligible employees with at least 10 years of service and who are 60 years of age, and remains in effect at least for ten years, and until the death of the employee. The amount of payment under the pension benefit is based on the average net salary for the last 12 months of service, and is reduced by the amount of payment of the benefits received by the employee from the Mexican Institute of Social Security. The subsidiaries make annual contributions to the irrevocable trust based on actuarial estimations.

Two subsidiaries provide benefit pension plans covering union employees with at least 25 years of uninterrupted service and who are at least 60 years of age. The amount of payment equals 50% of the salary at the date of retirement.

The cost of seniority premiums and the pension plans is calculated on an actuarial basis, as established in Bulletin D-3 "Labor Obligations", issued by the Mexican Institute of Public Accountants. This bulletin requires recording a net cost or income for each year, as well as recognizing liabilities and assets. The only acceptable method is actuarial calculation based on the service completed, with projected salaries.

Other compensations based on length of service and to which employees may be entitled in the event of dismissal or death, in accordance with the Mexican Labor Law, are charged to results in the year in which they become payable.

#### j) Transactions in U.S. dollars

Transactions in U.S. dollars are recorded at the exchange rate prevailing on the date the transaction is entered into. Assets and liabilities denominated in foreign currency are stated in Mexican pesos at the date of the balance sheet. Exchange gains or losses are included in results of operations.

#### k) Restatement of shareholders' equity

Items comprising shareholders' equity are restated by applying factors derived from Mexico's INPC to historical amounts. The restated figures represent the shareholders' investment in Mexican pesos with purchasing power at the date of the balance sheet.

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#### **FINANCIAL STATEMENT NOTES (1)**

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The surplus or deficit from restatement of shareholders' equity represents the degree to which the Company has succeeded in preserving the purchasing power of shareholder contributions, and the results obtained. This concept is represented principally by the result of holding non-monetary assets and its corresponding effect on results when the assets are consumed. This is determined by comparing replacement values of non-monetary assets with the values derived from the Mexican INPC.

#### 1) Comprehensive income

"Comprehensive income" represents the performance of the Company during the years presented. This item is represented by net income and the effect of holding non-monetary assets and of deferred income tax, that in accordance with applicable accounting principles should be recorded in shareholders' equity.

#### m) Result from monetary position

Result from monetary position represents the effects of inflation, as measured by changes in the Mexican INPC, on the company's net monetary assets and liabilities at the beginning of each month. This result is charged or credited comprehensively to the results and forms part of the comprehensive cost of financing.

#### n) Advertising and promotional expenses

During the periods covered by these financial statements, pursuant to annual cooperative marketing budgets, The Coca-Cola Company has made co-payments equal to approximately half of the cost of certain advertising and promotional programs, including the cost of bottles and cases introduced into the market at no cost to the Company's customers. The Company, together with.

other Mexican Coca-Cola bottlers, has made co-payments in connection with national advertising campaigns based on the population of their respective territories, equal to approximately half of the cost of such campaigns. The advertising and promotional expenses reflect the portion of such costs applicable to the Company. Funds expended by the Company on behalf of The Coca-Cola Company's portion of such expenses, are recorded as accounts receivable and accordingly, have no effect on the results. The Coca-Cola Company generally pays such receivables within an average of 60 days.

#### o) Income per share

Income per share is calculated by dividing majority net income, by the weighted average shares outstanding during each year presented. To june the 30 of 2003, The weighted average shares are 749,980,000, and 749,822,617 to (june 30th 2003 an june 30th 2002 respectively)

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#### **FINANCIAL STATEMENT NOTES (1)**

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#### NOTE 2. PROPERTY, PLANT AND EQUIPMENT

Depreciation is calculated using the straight-line method, based on the useful lives of the assets.

All concepts of property plant and equipment, are calculated as follows:

#### AVERAGE ANNUAL DEPRECIATION RATE

· Building	2.48
· Industrial equipment	6.0%
· Anti-pollution equipment	4.7%
· Transportation equipment	6.7%
· Furniture and other equipment	12.3%

#### NOTE 3. CREDIT STOCK-EXCHANGE

N / A

#### NOTE 4. CONTINGENT LIABILITIES

The Pension and seniority premiums liability derived in accordance with applicable accounting principles by the application of the bulletin D-3 is as follow:

Pension plan	\$	69 <b>,</b> 785
Seniority premiums		61,103
TOTAL	\$	130,888
	==:	======

#### NOTE 5. SHAREHOLDERS' EQUITY

The capital stock of the Company is represented by 750,000,000 common shares, with a par value of two Mexican cents each, fully subscribed and paid.

At june the 30th 2003, the company held 20,000 own repurchase stock shares and the deadline to the for placing these shares is December 2003

Retained earnings, including those capitalized, are subject to taxes if they are paid in cash, except when they are paid from "net fiscal profit account" or "CUFIN". Also, the reimbursements of capital that proportionally exceed the contributed capital account (CUCA), are considered dividends and subject to tax.

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The net income of the Company and of each subsidiary is subject to the legal requirement of appropriating 5% thereof to increase the legal reserve of the relevant Company until this reserve represents 20% of the company's capital stock. As of june 30, 2003, the Company's legal reserve stood at 3 million nominal Mexican pesos, representing 20% of the value of the nominal capital stock of the Company. The legal reserve is not available for distribution in cash, but can be capitalized, and is included in retained earnings.

The legal reserve is included at row S-42, at the Consolidated Balance Sheet.

#### MINORITY INTEREST

The Company owns practically 100% of the capital stock of its subsidiaries, and 51% of Servicios Ejecutivos Continental, S.A. The minority interest represents the equity in this subsidiary owned by minority shareholders, and it is shown in the consolidated balance sheet after the majority shareholders' equity. The consolidated statement of income shows the consolidated net income and majority and minority portions are shown after the consolidated net income.

#### NOTE 6. RESERVE TO REPURCHASE OF OWN STOCK

Statutory The Company have establish a reserve to repurchase own stock, and is included in row S-43 of the financial statements as follow:

#### SUMMARY:

	========
TOTAL	\$ 234,510
Net Amount apply to the repurchase Paid commission	(322)
± <b>-</b>	•
Updated by B-10	84.833
Historical amount of the reserve	\$ 150,000

At june 30th 2003, the company held 20,000 own repurchase stock shares. The deadline for placing these shares is December 2003.

#### NOTE 7. COMPREHENSIVE COST OF FINANCING

(principal concepts are include in the consolidated statement of income)

#### NOTE 8. DEFERRED INCOME

The accumulates effects of the deferred income at june 30th are as follows:

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#### **FINANCIAL STATEMENT NOTES (1)**

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S-71 Result from monetary position:

Result from monetary position
Accumulate effect of deferred income (D-4)

\$ (578,246) (953,275)

T O T A L

\$ 1,531,521 =========

S-31 Credit deferred: S-66 Deferred income:

On this row is included a liability by:

Deferred income (D-4)
Deferred income (fiscal)
Deferred employees' statutory profit

\$ 827,220 79,860 1,524

\$ 908,604

NOTE 9. EXTRAORDINARY ITEMS

N / A

NOTE 10. CONTINUING OPERATIONS

N / A

NOTE 11. EFFECT AT THE BEGINNING OF THE EXERCISE BY THE APLLICATION OF ACCOUNTING PRINCIPLES.

N / A

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#### **FINANCIAL STATEMENT NOTES (1)**

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NOTE 12. NET MONTHLY EFFECT (HISTORICAL AND B-10)

LAST 12 MONTHS

MONTH	NET MAYORITARY INTEREST ACUMULATED OF THE EXERCISE (HISTORICAL)	NET MAYORITARY INTEREST OF THE EXERCISE (MONTHLY- HISTORICAL)	INPC CLOSURE	INPC ORIGINAL	NET MAYORITARY INTEREST OF THE EXERCISE (MONTHLY- WITH-B-10)
Jul-02	94,248	94,248	104.188	100.204	97,995
	•	120,223	104.188	100.204	124,529
Ago-02	214,471	**			
Sep-02	343,264	128 <b>,</b> 793	104.188	101.190	132,609
Oct-02	439,497	96,233	104.188	101.636	98,649
Nov-02	498,094	58 <b>,</b> 597	104.188	102.458	59,586
Dic-02	611,266	113,172	104.188	102.904	114,584
Ene-03	729,399	118,133	104.188	103.320	119,125
Feb-03	791,645	62,246	104.188	103.607	62,595
Mar-03	829,370	37,725	104.188	104.261	37,699
Abr-03	894,931	65,561	104.188	104.439	65,403
May-03	1,016,920	121,989	104.188	104.102	122,090
-		•			•
Jun-03	1,132,028	115,108	104.188	104.188	115,108
		1,132,028			1,149,972
		========			=======

NOTA 13. COMPANY EVENTS

N/A

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YEAR: 2003

#### **FINANCIAL STATEMENT NOTES (1)**

**ANNEX 2** 

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FINANCIAL RESPONSIBILITY OF THE MANAGERS

july 24th 2003.

Comisión Nacional Bancaria y de Valores Insurgentes sur 1971 Torre sur 7° piso, Plaza Inn Col. Guadalupe Inn Delegación Alvaro Obregón 01020 México, D.F.

> At'n.: C.P. Ricardo Piña Gutiérrez. Supervisor en Jefe de Vigilancia de Emisoras

Dear friends:

We do hereby declare under oath, that within our respective responsibilities, we prepared the information related to the company set forth the second quarter, which, according to our understanding, reasonably reflects its situation. Furthermore, we declare that we are not aware of any relevant information that has been omitted or false in this report or that this report contains any information that might induce investors to an error.

Sincerely,

Marcos Aguilar Romo General Director Miguel Angel Rábago Vite Executive Director of Finance STOCK EXCHANGE CODE: **CONTAL GRUPO CONTINENTAL, S.A.** 

QUARTER: 2

YEAR: 2003

#### **RELATIONS OF SHARES INVESTMENTS**

#### ANNEX 3

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	COMPANY NAME (1)	MAIN ACTIVITIES	NUMBER OF	WNERSHI	TOTAL A (Thousands	
				(2)	CQUISITIO COST	PRESENT VALUE (3)
SU	BSIDIARIES					
1	EMBOTELLADORA AGUASCALIENTES, S.A. DE C.V.	BOTTLING PLANT	149,999	99.99	8,422	149,770
2	EMBOTELLADORA AMECA, S.A. DE C.V.	BOTTLING PLANT	49,999	99.99	164	98,541
3	EMBOTELLADORA DE COAHUILA, S.A. DE C.V.	BOTTLING PLANT	149,999	99.99	14,026	117,583
4	EMBOTELLADORA GOMEZ PALACIO, S.A. DE C.V.	BOTTLING PLANT	499,999	99.99	4,494	95,880
5	EMBOTELLADORA	BOTTLING PLANT	119,999	99,99	7,723	102,462
6	GUADIANA, S.A. DE C.V. EMBOTELLADORA GUADALUPE VICTORIA, S.A.	BOTTLING PLANT	17,499,999	99.99	19,673	120,787
7	DE C.V. EMBOTELLADORA LA BUFA,	BOTTLING PLANT	12,999,999	99.99	15,639	112,326
8	S.A. DE C.V. EMBOTELLADORA LA	BOTTLING PLANT	11,082,060	99.99	17,773	471,385
9	FAVORITA, S.A. DE C.V. EMBOTELLADORA	BOTTLING PLANT	1,904,999	99.99	5,571,	139,712
10	LAGUNERA, S.A. DE C.V. EMBOTELLADORA LAS	BOTTLING PLANT	13,637,027	99.99	16,508	149,254
11	TROJES, S.A. DE C.V. EMBOTELLADORA LOS	BOTTLING PLANT	349,999	99.99	5,676	128,361
12	ALTOS, S.A. DE C.V. EMBOTELLADORA RIO	BOTTLING PLANT	49,999	99.99	1,410	34,660
13	VERDE, S.A. DE C.V. EMBOTELLADORA SAN LUIS,	BOTTLING PLANT	99,999	99.99	8,712	135,950
14	S.A. DE C.V. EMBOTELLADORA	BOTTLING PLANT	50,409,118	99.99	18,536	217,956
15	TANGAMANGA, S.A. DE C.V. EMBOTELLADORA	BOTTLING PLANT	849,999	99.99	3,176	93,551
16	FRESNILLO, S.A. DE C.V. EMBOTELLADORA	BOTTLING PLANT	18,999,999	99.99	22,038	179,519
17	ZAPOPAN, S.A. DE C.V. EMBOTELLADORA DE	BOTTLING PLANT	33,391,749	99.99	159,791	174,305
18	TECOMAN, S.A. DE C.V. INMOBILIARIA FAVORITA, S.A. DE C.V.	REAL STATE COMPANY	18,290,060	99.99	23,969	540,492
19	FOMENTO DE AGUASCALIENTES, S.A. DE	REAL STATE COMPANY	17,203,089	99.99	14,315	147,501
20	C.V. CONCENTRADOS	CHEMISTRY FACTORY	499,999	99.99	846	18,321
21	INDUSTRIALES, S.A. DE C.V. FOMENTO DURANGO, S.A. DE C.V.	REAL STATE COMPANY	2,108,017	99.99	568	104,973
22	FOMENTO MAYRAN, S.A. DE C.V.	REAL STATE COMPANY	2,130,817	99.99	1,033	83,150
23	FOMENTO POTOSINO, S.A. DE C.V.	REAL STATE COMPANY	49,999	99.99	475	23,572
24	FOMENTO RIO NAZAS, S.A. DE C.V.	REAL STATE COMPANY	49,999	99.99	1,315	33,407
25	FOMENTO SAN LUIS, S.A. DE C.V.	REAL STATE COMPANY	52,370,655	99.99	50,853	137,899
25	FOMENTO SAN LUIS, S.A. DE	REAL STATE COMPANY	52,370,655	99.99	50,853	137,899

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#### **RELATIONS OF SHARES INVESTMENTS**

ANNEX 3

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COMPANY NAME (1)	***************************************	NUMBER OF	WNERSHI	TOTAL AMOUNT (Thousands of Pesos)	
	MAIN ACTIVITIES	SHARES	(2)	CQUISITIO COST	PRESENT VALUE (3)
26 FOMENTO ZACATECANO,	REAL STATE COMPANY	7,559,999	99.99	10,024	82,431
S.A. DE C.V. 27 GROSSMAN Y ASOCIADOS, S.A. DE C.V.	REAL STATE COMPANY	109,999	99.99	2,281	126,455
28 SOCIEDAD INDUSTRIAL, S.A. DE C.V.	SERVICES COMPANY	77,789,998	99.99	76,442	383,222
29 SERVICIOS EJECUTIVOS CONTINENTAL, S.A.	SERVICES COMPANY	5,304,000	51.00	2,728	4,380
30 OTRAS SUBSIDIARIAS (4) (NO. DE SUBS.:)		1	0.00	0	0
TOTAL INVESTMENT IN SUBSIDIARIES				514,181	4,207,805
ASSOCIATEDS					
1 INDUSTRIA ENVASADORA DE QUERETARO, S.A. DE C.V.	SOFT DRINK CANNER	84,609	16.92	8,670	60,257
2 ANDAMIOS ATLAS, S.A. DE C.V.	SCAFFOLD COMPANY	1,065,139	26.01	6,524	48,536
3 PROMOTORA INDUSTRIAL	HOLDING COMPANY	12,700,791	49.00	65,075	649,909
AZUCARERA, S.A. DE C.V.		0	0.00	0	0
TOTAL INVESTMENT IN ASSOCIATEDS				80,269	758,702
OTHER PERMANENT INVESTMENTS					35,827
TOTAL					5,002,334

NOTES

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STOCK EXCHANGE COD CONTAL GRUPO CONTINENTAL, S.A.

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2

YEAR: 2003

## PROPERTY, PLANT AND EQUIPMENT (Thousands of Pesos)

**ANNEX 4** 

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CONCEPT	ACQUISITION COST	ACCUMULATED DEPRECIATION	CARRYING VALUE	REVALUATION	ON	CARRYING VALUE (-) REVALUATION (-) DEPRECIATION
DEPRECIATION ASSETS						
PROPERTY	411,307	45,876	365,431	1,277,464	486,988	1,155,907
MACHINERY	825,450	275,212	550,238	1,439,454	1,011,671	978,021
TRANSPORT EQUIPMENT	774,380	245,255	529,125	763,219	596,957	695,387
OFFICE EQUIPMENT	25,217	9,998	15,219	33,732	29,656	19,295
COMPUTER EQUIPMENT	70,781	40,519	30,262	21,453	18,604	33,111
OTHER	217,284	119,942	97,342	133,670	95,208	135,804
DEPRECIABLES TOTAL	2,324,419	736,802	1,587,617	3,668,992	2,239,084	3,017,525
NOT DEPRECIATION ASSETS						
GROUNDS	148,340	0	148,340	506,411	0	654,751
CONSTRUCTIONS IN PROCESS	105,347	0	105,347	1,712	0	107,059
OTHER	108,649	0	108,649	3,459	0	112,108
NOT DEPRECIABLE TOTAL	362,336	0	362,336	511,582	0	873,918
TOTAL	2,686,755	736,802	1,949,953	4,180,574	2,239,084	3,891,443

MEXICAN STOCK EXCHANGE ANNEX 05 CREDITS BREAK DOWN

CONTAL

STOCK EXCHANGE CODE: GRUPO CONTINENTAL, S.A.

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(THOUSANDS OF PESOS)

										<u> </u>					Fir	Final Printing CONSOLIDATED
Credit	Amortization Rate of	Rate of	Denominated In	ated In	Amortizatic	on of Credits in	Amortization of Credits in Foreign Currency With National Entities (Thousands Of	ncy With Natic	onal Entities (	Thousands Of	Amortizati	on of Credits in	Amortization of Credits in Foreign Currency With Foreing Entities (Thousands Of §)	y With Foreing	Entities (Thousa	unds Of \$)
			Pesos	SC			\$) Time I	\$) Time Interval					Time Interval	iterval		
Type /	Date	Interest	Until 1 Year	More Than 1 Year	Current Year	Until 1 Year	Until 2 Years	Until 3 Years	Until 4 Years	Until 5 Years	Current Year	Until 1 Year	Until 2 Years	Until 3 Years	Until 4 Years	Until 5 Years
Institution																
BANKS																
WITH WARRANTY	Jane ra															
EQUIPMENT/BANORTE		00:00	0	0	0	0	0	8	0	0		0	0	0	0	0
OTHER FINANCIAL ENTITIES																
INVENTORIES/INTERNATIONAL		00'0	0	0	0	٥	8-	8	0	0		0	0	0	О	Ö
EQUIPMENT/INTERNATIONAL		0.00	8	0	0	<del>-0</del>	-0	0	0	0	5	0	0	0	0	0
INVENTORIES/BANCOMER		0.00	-	Φ	0	٥	8	0	0	0	0	0	0	0	0	o
EQUIPMENT/BANCOMER		00.00	0	0	0	6	-8	0	0	0	6	0	0	0	0	6
TOTAL BANKS			0	0	0	0	0	0	0	°	0	0	0	0	0	18
PROVEEDORES																
MISCELLANEOS	31/12/2003	0.00	304,348	0	0	1,692	0		0	°		0	0	0	0	0
TOTAL SUPPLIERS			304,348	0	0	1,692	0	0	0	0	0	0	0	0	6	8
MISCELLANEOS	31/12/2003	0.00	245,463	0	0	33,491	0	-	•	0		0	0	0	0	0
OTHER CURRENT LIABILITIES AND OTHER CREDITS			245,463	0	0	33,491	0	0	0	0	0	0	0	0	0	0
			549,811	0	0	35,183	0	0	0	0	•	0	°	0	0	5

NOTES

82-4211

STOCK EXCHANGE CODE: **CONTAL GRUPO CONTINENTAL**, **S.A.** 

QUARTER: 2

YEAR: 2003

## TRADE BALANCE AND MONETARY POSITION IN FOREIGN EXCHANGE (Thousands of Pesos)

#### **ANNEX 6**

CONSOLIDATED Final Printing

	DOLA	RS (1)	OTHER CU	RRENCIES	TOTAL	
TRADE BALANCE	THOUSANDS OF DOLARS	THOUSANDS OF PESOS	THOUSANDS OF DOLARS	THOUSANDS OF PES OS	THOUSANDS OF PESOS	
1. INCOME						
EXPORTS	17	176	0	0	176	
OTHER	0	0	0	0	0	
TOTAL	17	176			176	
2. EXPENDITURE						
IMPORT (RAW MATERIALS)	256	2,724	0	0	2,724	
INVESTMENTS	2,442	26,352	1,327	13,806	40,158	
OTHER	2,260	24,883	0	0	24,883	
TOTAL	4,958	53,959	1,327	13,806	67,765	
NET BALANCE	(4,941)	(53,783)	(1,327)	(13,806)	(67,589)	
FOREING MONETARY POSITION						
TOTAL ASSETS	147,338	1,534,908	0	0	1,534,908	
LIABILITIES POSITION SHORT TERM LIABILITIES POSITION	<b>3,377</b> 3,377	<b>35,183</b> 35,183	0	0	<b>35,183</b> 35,183	
LONG TERM LIABILITIES POSITION	0	0	0	0	0	
NET BALANCE	143,961	1,499,725			1,499,725	

#### **NOTES**

EXCHANGE RATE ON THE INFORMATION DATE IS \$10.4176 MEXICAN PESOS PER ONE DOLLAR PUBLISCHED BY BANCO DE MEXICO IN THE "DIARIO OFICIAL DE LA FEDERACION" THE LAST WORKING DAY OF THE REPORTED MONTH.

(1) EXPENSES IN OTHER CURRENCY:

EXCHANGE RATE FOR THE 1,131 EUROS IS \$12.2069 MEXICAN PESOS PER ONE EURO.

82-4211

STOCK EXCHANGE CODE: CONTAL GRUPO CONTINENTAL, S.A.

QUARTER: 2

YEAR: 2003

# INTEGRATION AND INCOME CALCULATION BY MONETARY POSITION (1) (Thousands of Pesos)

**ANNEX 7** 

CONSOLIDATED Final Printing

MONTH	MONETARY ASSETS	MONETARY LIABILITIES	(ASSET) LIABILITIES MONETARY POSITION	MONTHLY INFLATION	MONTHLY (PROFIT) AND LOSS
JANUARY	2,663,418	813,504	(1,849,914)	0.40	(7,400)
FEBRUARY	2,850,628	785,606	(2,065,022)	0.28	(5,734)
MARCH	2,935,366	818,109	(2,117,257)	0.63	(13,364)
APRIL	2,990,901	838,981	(2,151,920)	0.17	(3,673)
MAY	3,087,764	1,448,117	(1,639,647)	0.32	5,291
JUNE	2,540,044	825,796	(1,714,248)	0.08	(1,416)
ACTUALIZATION:	0	0	o	0.00	(82)
CAPITALIZATION:	0	0	o	0.00	0
FOREIGN CORP.:	0	0	0	0.00	0
OTHER	0	0	0	0.00	0
TOTAL					(26,378)

NOTES

82-4211

STOCK EXCHANGE CODE: CONTAL GRUPO CONTINENTAL, S.A.

QUARTER: 2

YEAR: 2003

#### BONDS AND MEDIUM TERM NOTES LISTING IN STOCK MARKET (1)

	ANNEX 8	CONSOLIDATED Final Printing
FINANCIAL LIMITED BA	ASED IN ISSUED DEED AND/OR TITLE	
=== NOT APPLY ===		
ACTUAL SITUA	ATION OF FINANCIAL LIMITED	
ACTUAL STITUS	THOR OF FINANCIAL ENVIRED	
=== NOT APPLY ===		
BONDS AND/OR	MEDIUM TERM NOTES CERTIFICATE	

82-4211

STOCK EXCHANGE CODE: **CONTAL GRUPO CONTINENTAL**, **S.A**.

QUARTER: 2

YEAR: 2003

#### PLANTS, COMMERCE CENTERS OR DISTRIBUTION CENTERS

#### **ANNEX 9**

CONSOLIDATED

**Final Printing** 

PLANT OR CENTER	ECONOMIC ACTIVITY	PLANT CAPACITY (1)	UTILIZATION
REGION OCCIDENTE	BOTTLING PLANT BOTTLING PLANT BOTTLING PLANT BOTTLING PLANT CHEMISTRY FACTORY	46,335	71
REGION CENTRO		32,569	68
REGION NORTE		23,607	73
TOTAL GRUPO		102,511	71
CONCENTRADOS IND., SA DE CV		526	55

#### **NOTES**

(1)

- THE INSTALLED CAPACITY PRESENTED IS QUARTELY.
- THE INSTALLED CAPACITY ANNUAL ASCEND TO 410 MILLIONS UNIT CASES.
- THE READY TO DRINK NON ALCOHOLIC BEVERAGES INSTALLED CAPACITY IS SHOWED IN THOUSANDS UNIT CASES (ONE CASE IS COMPRISED TO 24 BOTTLERS OF 236.560 ML.).
- THE INSTALLED CAPACITY BY CONCENTRADOS INDUSTRIALES IS SHOWED IN THOUSANDS OF LITERS PER QUARTER.

82-4211

STOCK EXCHANGE CODE: **CONTAL GRUPO CONTINENTAL**, **S.A.** 

QUARTER: 2

YEAR: 2003

#### MAIN RAW MATERIALS

#### **ANNEX 10**

CONSOLIDATED Final Printing

DOMESTIC	MAIN SUPPLIERS	FOREIGN	MAIN SUPPLIERS	DOM. SUBST.	COST PRODUCTION (%)
CONCENTRATE SUGAR ONE WAY PACKAGE BOTTLE CAP	COCA-COLA DE MEXICO P.I.A.S.A. (ASOCIADA) VITRO,S.A. E INNOPACK TAPON CORONA D GUADALAJARA SA CROWN CORK DE MEXICO, SA TAPAS INNOVATIVAS, SA DE CV			5 5 5 5 5	33.40 20.82 20.65 3.52

NOTES

SELLS DISTRIBUTION BY PRODUCT

STOCK EXCHANGE CODE: CONTAL GRUPO CONTINENTAL, S.A.

**ANNEX 11** 

DOMESTIC SELLS

CONSOLIDATED

Final Printing COSTUMERS DETALLISTAS EN GENERAL DIVERSOS COCA-COLA, COCA-COLA LIGHT, FANTA, SPRITE, FRESCA, LIFT, DELAWVARE, SPRITE CERO, SENZAO, POWERAGE, MICKEY AVENTURAS, NESTEA, BEAT, CIEL DIVERSAS TRADEMARKS 35.60 MARKET SHARE (%) 696'09 4,835,115 4,774,146 AMOUNT NET SELLS 175,831 VOLUME 2,203,415 2,203,415 AMOUNT TOTAL PRODUCTION 174,164 VOLUME MAIN PRODUCTS READY TO DRINK NON ALCOHOLIC BEVERAGES (NATH) TOTAL DIVERSOS

7

YEAR: 2003

QUARTER:

MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: CONTAL GRUPO CONTINENTAL, S.A.

SELLS DISTRIBUTION BY PRODUCT

**ANNEX 11** 

PAGE 2 CONSOLIDATED Final Printing

YEAR: 2003

7

QUARTER:

FOREIGN SELLS

DESTINATION TRADEMARKS COSTUMERS

COSTA RICA COINSA SUNDRY

AMOUNT

VOLUME

AMOUNT

VOLUME

TOTAL PRODUCTION

MAIN PRODUCTS

CHEMISTRY ANALYSIS SERVICES

TOTAL

NET SELLS

176

NOTES	

THE FOLLOWING OBSERVATIONS ARE FOR NATIONAL SALES:

THE PRODUCTION VOLUME AND SALES OF THE MAIN SOFT DRINK PRODUCTS ARE DETERMINED IN THOUSANDS UNIT CASES (ONE CASE IS COMPRISED TO 24

BOTTLERS OF 236.560 ML.).

THE SHARE IN THE READY TO DRINK NON ALCOHOLIC BEVERAGES MARKET (NARTD) IS ANUAL AND BELONGS TO 2002, THIS SHARE IS DETERMINATED BY RESEARCH INTERNATIONAL (FIELD) AND INFORMATION TOOLS LTD (PROCESING), THE WATER JUG HAS A 20 LITER CAPACITY.

INTERNATIONAL (FIELD) AND INFORMATION TOOLS LID (FROCES BOTH AGENCIES ARE SUPPORT BY THE COCA-COLA COMPANY.

X

ARE THE FIGURES FISCALLY AUDITED?

QUARTER: 2 YEAR: 2003

X ARE THE FIGURES FISCALLY

82-4211

#### ANNEX 12 CEDULE FOR THE DETERMINATION OF THE NET FISCAL EARNINGS ACCOUNT (NFEA)

(Thousands of Pesos)

NFEA BALANCE FOR PREVIOUS PERIOD FO	OR WHICH IS DETERMINED
NFEA BALANCE TO DECEMBER 31st OF : 2002	2,784,260
Number of shares Outstanding at the Date of the NFEA:	750,000,000
( Units )	

DIVIDENDS COLLECTED IN THE PERIOD					
QUARTER	SERIES	NUMBER OF SHARES OUTSTANDING	DATE OF SETLEMENT	AMOUNT	
II	0	0.00	07/04/2003	732.00	
II	0	0.00	19/05/2003	44,100.00	
ı	0	0.00	27/01/2003	118.00	

DETERMINATION OF THE	NFEA OF T	HE PI	RESENT YE	AR.	
NFE FROM THE PERIOD FROM JUNUARY 1 TO	30	OF	JUNIO	OF 2003	
FISCAL EARNINGS				0	
- DETERMINED INCOME				0	
+ DEDUCTED WORKER'S PRO				0	
- DETERMINED WORKE				0	
- DETERMINED RFE				0	
- NON DEDUCTABLES				0	
NFE OF PERIOD :				0	

BALA	NCE OF THE NFEA AT TO (Present year Information)		
NFEA BALANCE TO 30 OF JUNIO	OF 2003	2,616,448	
Number of shares Outstanding at the Date of t	he NFEA:	750,000,000	

STOCK EXCHANGE CO CONTAL

RAZON SOCIAL: GRUPO CONTINENTAL, S.A.

QUARTER: 2

YEAR: 2003

82-4211

#### **ANNEX 12 - A**

CEDULE FOR THE DETERMINATION OF THE NET FISCAL EARNINGS ACCOUNT REINVERTED (NFEAR)

		(Thousands	s of Pesos)			
	NFEAR	BALANCE FOR PREVIOUS PERIC	D FOR WHICH ISDETER	RMINED		
NFEAR BALANCE T	310,733					
Number of Shares O	utstanding at the D	ate of the NFEAR:		750,000,000		
	( Units )* SURES FISCALLY		X ARE	FIGURES FISCALLY CONSOLIDATED?		
OUADTED	г т	ENDS PAIDOUT IN THE PERIOD T NUMBER OF SHARES	1	T		
QUARTER	SERIES	OUTSTANDING	DATE OF SETTE	ELMENT AMOUNT		
	0	0.00	08/05/2003	314,338.00		
	<u>D</u>	ETERMINATION OF THE NEEAR C	OF THE PRESENT YEAR	,,		
NFER FROM	M THE PERIOD		TO 31 OF DICIEMB			
	FISCAL EARNIN	NGS: WORKER'S PROFIT SHA		0		
	- DETERMINED	D INCOME TAX:		0		
	- NON-DEDUC	TABLES		0)		
- (+) EARNINGS (L	,	REING OF PROFIT:		0		
		D RFE OF THE FISCAL YEAR (DEFERED ISR):		0		
	* FACTOR TO I					
	NFER FROM T	HE PERIOD		0		
BALANCE OF THE NFEAR AT THE END OF THE PERIOD						
NFEAR BA	ALANCE TO :	30 OF JUNIO	OF 2003	0		
			<del>*</del> ·	750,000,000		
Number of shares Outstanding at the Date of the NFEAR  ( Units )						
		MODIFICATION BY COM	PLEMENTARY			
NFEAR BALANCE TO DECEMBER 31st OF: 0000						
Number of		ng at the Date of the NFEAR		0		
	( Units )					
Number of s (	shares Outstanding Units )  R BALANCE TO D	MODIFICATION BY COMDECEMBER 31st OF: 0000		0		

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STOCK EXCHANGE CODE: CONTAL GRUPO CONTINENTAL, S.A.

QUARTER: 2

YEAR: 2003

CONSOLIDATED Final Printing

#### INTEGRATION OF THE PAID SOCIAL CAPITAL STOCK

#### CHARACTERISTICS OF THE SHARES

SERIES	NOMINAL VALUE	VALID CUPON	NUMBER OF SHARES			CAPITAL STOCK (Thousands of Pesos)		
			PORTION	PORTION	MEXICAN	SUSCRIPTION	FIXED	VARIABLE
*	0.02000	0	749,980,000			749,980,000	15,000	
TOTAL			749,980,000	0	0	749,980,000	15,000	0

TOTAL NUMBER OF SHARES REPRESENTING THE PAID-IN CAPITAL STOCK ON THE DATE OF SENDING THE INFORMATION 749,980,000 SHARES PROPORTION BY :

CPO'S: UNITS: ADRS's: GDRS's: ADS's: GDS's:

#### REPURCHASED OWN SHARES

	NUMBER OF	MARKET VALUE OF THE SHARE		
SERIES	SHARES	AT REPURCHASE	AT QUARTER	
*	20,000	14.27000	16.35000	

82-4211

STOCK EXCHANGE CODE: **CONTAL GRUPO CONTINENTAL**, **S.A**.

QUARTER: 2

YEAR: 2003

CONSOLIDATED Final Printing

#### DECLARATION FROM THE COMPANY OFFICIALS RESPONSABLE FOR THE INFORMATION.

I HEREBY SWEAR THAT THE FINANCIAL INFORMATION HERE IN SUPPLIED TO THIS STOCK EXCHANGE, CORRESPONDING TO THE PERIOD FROM 1 OF JANUARY TO 30 OF JUNE OF 2003 AND 2002 IS THAT OBTAINED FROM OUR AUTHORIZED ACCOUNTING REGISTERS AND IS THE RESULT OF THE APPLICATION OF THE ACCOUNTING PRINCIPLES AND NORMS ACCEPTED AND STATED BY THE MEXICAN INSTITUTE OF PUBLIC ACCOUNTANTS AND IN THE PROVISIONS OF THE MEXICAN NATIONAL BANK AND STOCK COMMISSION (COMISION NACIONAL BANCARIA Y DE VALORES).

THE ACCOUNTING PRINCIPLES USED BY THIS COMPANY AND THE PROCESSING OF DATA FOR THE PERIOD TO WHICH THE SAID INFORMATION REFERS WERE APPLIED USING THE SAME BASES AS FOR THE SIMILAR PERIOD OF THE PREVIOUS YEAR.

C.P. MARCOS AGUILAR ROMO SECRETARIO DEL CONSEJO DE ADMINISTRACION C.P. MIGUEL ANGEL RABAGO VITE DIRECTOR EJECUTIVO DE FINANZAS

TAMPICO, TAMP, AT JULY 28 OF 2003

**CLAVE DE COTIZACION:** CONTAL FECHA: 30/07/200: 15:37

#### DATOS GENERALES DE LA EMISORA

RAZON SOCIAL:

GRUPO CONTINENTAL, S.A.

DO MICILIO:

AVENIDA HIDALGO NO. 2303

COLONIA:

**SMITH** 

C. POSTAL: **CIUDAD Y ESTADO:** 

89140 TAMPICO , TAMP

**TELEFONO:** 

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FAX:

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E-MAIL:

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Χ

#### DATOS FISCALES DE LA EMISORA

**RFC EMPRESA:** 

GCO7901128N8

**DOMICILIO** 

AVENIDA HIDALGO NO. 2303

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**SMITH** 

C. POSTAL:

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**CIUDAD Y ESTADO:** 

TAMPICO, TAMP

#### **RESPONSABLE DE PAGO**

NOMBRE:

- ROBERTO MARTINEZ GARZA

DOMICILIO:

AVENIDA HIDALGO NO. 2303

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#### **DATOS DE LOS FUNCIONARIOS**

**PUESTO BMV:** 

PRESIDENTE DEL CONSEJO DE ADMINISTRACION

PUESTO:

PRESIDENTE DEL CONSEJO DE ADMINISTRACION

NOMBRE: DOMICILIO: - CYNTHIA H. GROSSMAN -AVENIDA HIDALGO NO. 2303

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**PUESTO BMV:** 

DIRECTOR GENERAL

PUESTO:

**DIRECTOR GENERAL** 

NOMBRE:

- MARCOS AGUILAR ROMO

DOMICILIO: COLONIA:

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**CIUDAD Y ESTADO:** 

**TAMPICO TAMP** 

1

#### BOLSA MEXICANA DE VALORES, S.A. DE C.V. SIFIC / ICS

**CLAVE DE COTIZACION:** CONTAL FECHA: 30/07/200; 15:37

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**PUESTO BMV:** 

**DIRECTOR DE FINANZAS** 

**PUESTO:** 

**DIRECTOR EJECUTIVO DE FINANZAS** 

NOMBRE:

- MIGUEL ANGEL RABAGO VITE

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PUESTO BMV:

RESPONSABLE DE ENVIO DE INFORMACION FINANCIERA TRIMESTRAL

PUESTO:

DIRECTOR GENERAL

NOMBRE:

- MARCOS AGUILAR ROMO

DOMICILIO: **COLONIA:** 

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SEGUNDO RESPONSABLE DE ENVIO DE INFORMACION FINANCIERA TRIMESTRAL

PUESTO:

DIRECTOR EJECUTIVO DE FINANZAS

NOMBRE: DOMICILIO:

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PUESTO BMV:

RESPONSABLE DEL AREA JURIDICA

PUESTO:

**DIRECTOR JURIDICO** 

NOMBRE: DOMICILIO:

- ROBERTO MARTINEZ GARZA AVENIDA HIDALGO NO. 2303

COLONIA: C. POSTAL: SMITH

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**PUESTO BMV:** 

SECRETARIO DEL CONSEJO DE ADMINISTRACION

PUESTO: NOMBRE:

DIRECTOR GENERAL

DOMICILIO:

- MARCOS AGUILAR ROMO AVENIDA HIDALGO NO. 2303

## BOLSA MEXICANA DE VALORES, S.A. DE C.V. SIFIC / ICS

CLAVE DE COTIZACION: CONTAL FECHA: 30/07/200; 15:37

COLONIA:

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C. POSTAL:

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**PUESTO BMV:** 

PROSECRETARIO DEL CONSEJO DE ADMINISTRACION

**PUESTO:** 

NO APLICA

NOMBRE:

N.A. NO APLICA NO APLICA NO APLICA

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PUESTO BMV:

RESPONSABLE DE INFORMACION A INVERSIONISTAS

PUESTO:

DIRECTOR DE TESORERIA - MIGUEL ANGEL DIAZ ALONSO

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**PUESTO BMV:** 

ACREDITADO PARA ENVIO DE INFORMACION VIA EMISNET

PUESTO:

DIRECTOR GENERAL

NOMBRE:

- MARCOS AGUILAR ROMO

DOMICILIO: COLONIA:

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**PUESTO BMV:** 

ACREDITADO PARA ENVIO DE EVENTOS RELEVANTES VIA EMISNET

PUESTO:

DIRECTOR EJECUTIVO DE FINANZAS

NOMBRE: DOMICILIO: - MIGUEL ANGEL RABAGO VITE AVENIDA HIDALGO NO. 2303

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